

The Partnership for Excellence Advising/Partnering Process  
*Key Factors for Business, Manufacturing, Government, and Nonprofit Organizations 2015-2016*

Organization Name \_\_\_\_\_ Date \_\_\_\_\_

Examiners: \_\_\_\_\_

P.1 Organizational Description

a. Organizational Environment

- (1) Product Offerings
- (2) Mission, Vision, and Values
- (3) Workforce Profile
- (4) Assets
- (5) Regulatory Requirements

b. Organizational Relationships

- (1) Organizational Structure
- (2) Customers and Stakeholders
- (3) Suppliers and Partners

P. 2 Organizational Situation

a. Competitive Environment

- (1) Competitive Position
- (2) Competitiveness Changes
- (3) Comparative Data

b. Strategic Context

c. Performance Improvement System