

The Partnership for Excellence Key Factors Template for
Manufacturing, Service, Small Business, Nonprofit, and Government Organizations 2017-2018

Team # _____ Examiner: _____ Date: _____

P.1 Organizational Description

a. Organizational Environment

- (1) Product Offerings
- (2) Mission, Vision, and Values
- (3) Workforce Profile
- (4) Assets
- (5) Regulatory Requirements

b. Organizational Relationships

- (1) Organizational Structure
- (2) Customers and Stakeholders
- (3) Suppliers and Partners

P.2 Organizational Situation

a. Competitive Environment

- (1) Competitive Position
- (2) Competitiveness Changes
- (3) Comparative Data

b. Strategic Context

c. Performance Improvement System