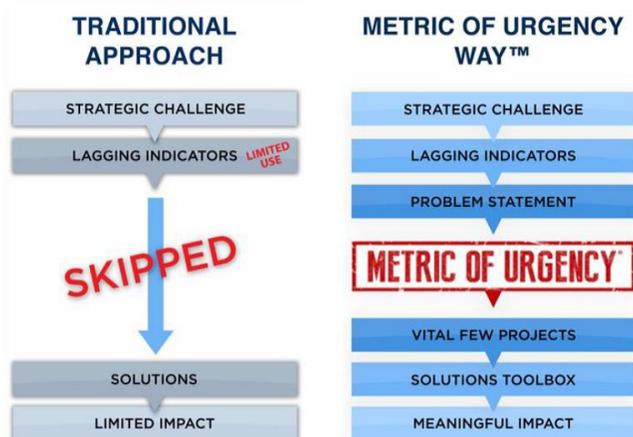


The Partnership for Excellence is pleased to offer a special full-day workshop on the Metric of Urgency™ on October 29, 2018. The workshop will be facilitated by Mike Gratz of MIPRO and will be hosted by Lifebank in Cleveland, Ohio.

The Metric of Urgency Way™ or MoU™ (based on the principles of Lean Six Sigma) is a methodology designed to work within any process improvement framework and deliver meaningful impact. MoU Way™ consists of 7 key components which must be followed to solve any strategic challenge. While the process remains the same, the level of rigor to execute each step may vary significantly with the magnitude of the problem.

## Metric of Urgency™

At the center of the MoU Way™ sits the Metric of Urgency™ – a process metric that acts as the leading indicator to improve strategic outcomes and it prioritizes the work!



It **changes your focus** on outcome metrics to focus on leading indicators. It avoids jumping to solutions too fast before **understanding the problem**. It **connects** your strategy to your operations and prioritizes important work.

### Experiential Learning

This workshop is hands-on using more than 15 exercises to learn how MoU™ and the MoU Way™ deliver results. Participants are invited to develop a Metric of Urgency™ Scorecard on a need facing their organization during the workshop.

*Join Mike Gratz and learn how to select the key metrics that deliver change that matters. Develop problem statements, explore leading and lagging metrics and learn how your organization can stay focused on the vital few projects.*

### Meet Our Instructor: Mike Gratz



Michael Gratz is on the leadership team with MIPRO – Meaningful Impact Professionals. Mike developed his problem solving skills serving in leadership roles as a founder and entrepreneur with multiple early stage and start-up technology companies. He has experience as CEO, and a broad background in Sales, Marketing, Business and Technology Development, and International Consulting. He is a Baldrige Evaluator.

MIPRO is committed to helping companies improve. It helps organizations connect business strategy to operations in order to prioritize work and drive Meaningful Impact. Its Metric of Urgency Way™ coupled with an innovative approach to Lean has transformed businesses of all sizes and industries.

### Registration:

**Dates & Location:** The workshop will take place October 29, 2018 from 8:00 AM – 4:30 PM at Lifebank, 4775 Richmond Road, Cleveland, Ohio.

**Cost:** The cost of the full-day Metric of Urgency™ workshop is \$325 for members and \$400 for non-members, which includes all training and course materials. Discounts are available for teams of three or more from the same organization registering at the same time: \$300/person for teams of 3-4; \$275/person for teams of 5+.

For more information or to register for the workshop please contact Margot Hoffman at (614) 425-7157 or [margot.hoffman@partnershipohio.org](mailto:margot.hoffman@partnershipohio.org)

The Partnership for Excellence  
829 Bethel Road #212, Columbus, Ohio 43214  
Visit us on the web at: [www.thepartnershipforexcellence.org](http://www.thepartnershipforexcellence.org)

