

The Partnership for Excellence Key Factors Template for  
*Business, Nonprofit, and Government Organizations 2019-2020*

Team # \_\_\_\_\_ Examiner: \_\_\_\_\_ Date: \_\_\_\_\_

P.1 Organizational Description

a. Organizational Environment

- (1) Product Offerings
- (2) Mission, Vision, Values, and Culture
- (3) Workforce Profile
- (4) Assets
- (5) Regulatory Environment

b. Organizational Relationships

- (1) Organizational Structure
- (2) Customers and Stakeholders
- (3) Suppliers, Partners, and Collaborators

P.2 Organizational Situation

a. Competitive Environment

- (1) Competitive Position
- (2) Competitiveness Changes
- (3) Comparative Data

b. Strategic Context

c. Performance Improvement System